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11 March 1954

MEMORANDUM FOR: Deputy Director, Intelligence

SUBJECT: [REDACTED]

1. Mr Kingman Douglas recently informed me of certain new equipment and techniques being evolved by Dun & Bradstreet, and suggested that they might have value for the Agency. On his invitation [REDACTED] Chief of OCD's Machine Division, went to New York and inspected the new system under the charge of Mr Carl Hagquist, Chief Development Engineer for Dun & Bradstreet. (The system is good, and may be of use to us.) Mr Hagquist expressed a desire to see what we are doing, and on my invitation he visited [REDACTED] the OCD Machine Division today.

2. Mr Hagquist reported to me, following his visit, that he was very much impressed and greatly surprised by the equipment he had seen. Some, he said, would solve problems which Dun & Bradstreet was now working on. Speaking for himself, as a taxpayer who had always heard how the government wasted its money, he was delighted to find that at least one agency was making better progress than most business firms in the direction of labor-saving and economical equipment.

3. One criticism he did offer, in all diffidence. He recognized, he said, that the requirements of security in such an outfit as CIA must necessarily be very stringent, and he could understand that it must often be unavoidable for one unit to operate in complete ignorance of what another one was doing, but it did seem a shame - and a costly one - that one Office of CIA should be spending vast sums of money and thousands of manhours to develop equipment which was already in operation in another part of CIA.

5. Mr Hagquist said the two CIA people who had visited him were [REDACTED] They told him they worked for some [REDACTED] office in CIA. I did not inform Mr Hagquist that [REDACTED] is not an officer of CIA.

ILLEGIB

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cc: Inspector General James M. Andrews  
Director of Security CONFIDENTIAL Assistant Director, C&D